



Motivational Intelligence Masterclass

Communicate and Influence to Cut through the Clutter
ONE DAY MASTERCLASS & MENTORING SESSION

Thursday **August 22nd** 2019
 8.30am – 4:30pm
 Melbourne CBD

\$1100 pp | Limited to 16 Places
RSVP by July 26th 2019

‘Research shows that attitude and motivation can account for more than **65 percent** of the formula for job and organisational success’

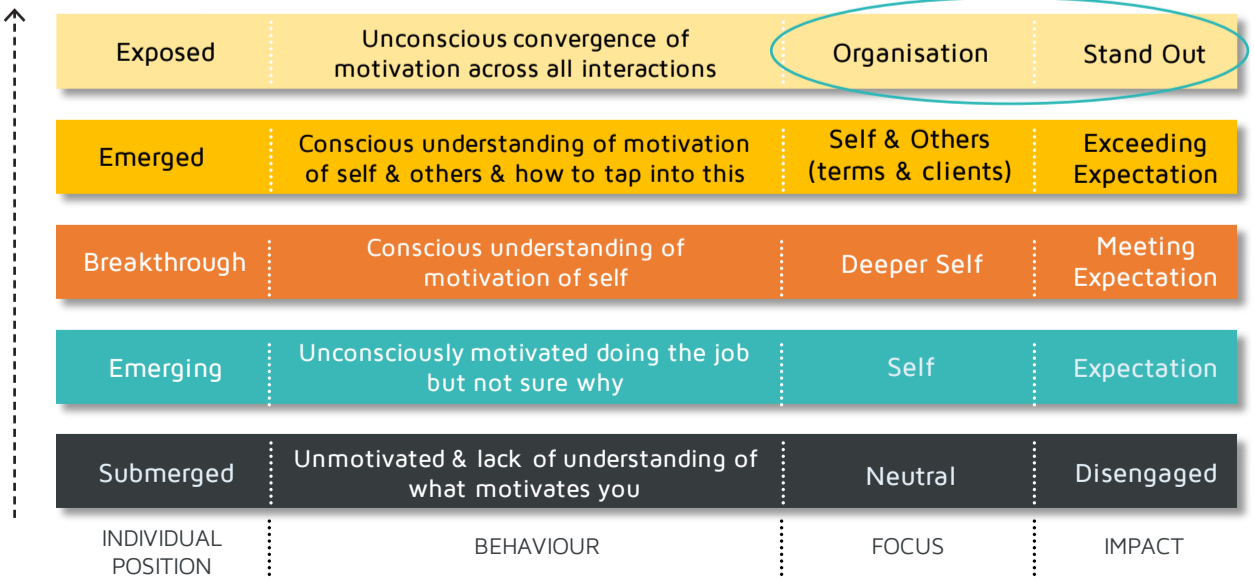
Includes:

- Full iWAM (inventory of Work, Attitudes and Motivations) profile
- Entire report suite on results
- 1-day workshop led by Renée Giarrusso
- 1 x 45 mins post-workshop coaching session
- Workshop Manual
- Barista coffee, morning / afternoon tea
- Lunch

Working with thousands of executives and leaders we find many face these challenges:

- Lack of understanding of what really motivates themselves, their team and external stakeholders
- Breakdown of communication and motivation
- Ability to build rapport quickly and easily and have cut through conversations that matter
- Constant focus on dealing with and embracing change
- The inability to tap in and satisfy motivations
- Blurred focus on working even better as team, with a teaming approach
- Building relationships remotely through virtual modes such as Email, webinars and Skype

A highly interactive and dynamic program. Identify and understand your motivations and attitudes (via the iWAM tool) Take your self leadership and that of others to the next level. Learn how to influence through language and complement internal and external stakeholders through social and motivational intelligence to build deeper relationships and leverage strengths.



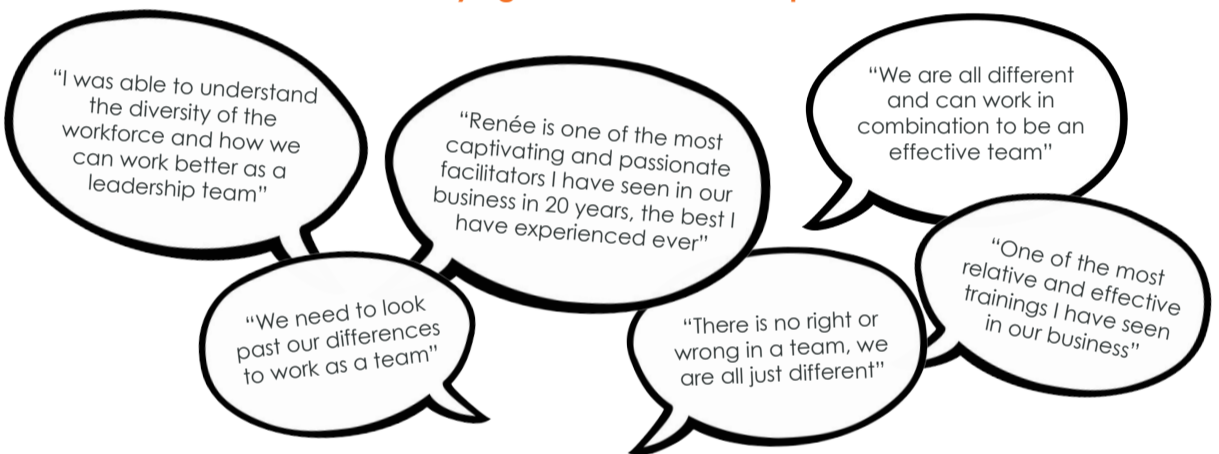
BENEFITS

- To identify your own key drivers and motivators at work and those within your team in order to maximize effectiveness and compliment each other naturally.
- Motivate team and create a better understanding of each other's strengths and the utilization of those strengths to get the best out of your people.
- To identify key motivators within individuals to assist in building rapport more easily, increasing communication and achieving outcomes as an organization.
- Leverage a strength based team and get through change by focusing on strengths
- Hiring tool - to utilise motivators when hiring to ensure recruitment of a diverse and dynamic team. Motivators account for up to 60% of predictability in role.

HOW IT WORKS

- **Profiled:** Each attendee is IWAM profiled online prior to workshop
- **Workshop:** August 22nd (1 day) The iWAM results are shared and workshopped, and we develop a plan to implement that addresses those results
- **Coaching:** September (individual 45 minute session)

What our clients are saying about this workshop:



RENÉE GIARRUSSO

It's rare that you come across standout talent like Renée. I was in awe of Renée's ability to command a room and get people on board with ideas on easy to use coaching and leadership models. Her energy and passion was so inspiring and engaging. Talk about motivating As a trainer, coach, mentor, leader and facilitator Renée earns my highest recommendation.

Rachael Love – GM JLL



Renée Giarrusso is an accomplished speaker, author, facilitator, trainer and coach who works with leaders, organisations and teams to level up in areas such as communication, leadership and motivational mapping. She founded RG Dynamics 11 years ago after and with over 18 years experience as a leader and working with leaders she has worked across 24 industries including Telecommunications, Fast Moving Consumer Goods, Professional services, Consumer Durables, Government (job services), automotive, electronics and many more.

She is obsessed with working with individuals and their teams to fulfil their potential which results in increased performance and success. She passionately helps individuals achieve their goals and believes everyone is limitless in their ability to achieve. Her expertise in growing and developing capability and behavioural change around leadership, communication, coaching, presentation skills and sales effectiveness leave her clients inspired, re-energised and with improved results.

Renée's clients appreciate her flair and passion and commitment to getting results. Along with her highly developed skills in the area of learning reinforcement back on the job, she has the experience and understanding of what it takes to lead a high performing team.

Renée published *Limitless Leadership* in 2017, was featured in the anthology *Leaders of Influence* in 2018, and her third book is currently underway.