

# Renée Giarrusso



*Leadership and Communications Expert*

**Creating Limitless Leaders,  
Teams and Organisations**

**SPEAK OUT TO INSPIRE**

**Are you looking for an inspirational and dynamic speaker for your next event? We value speakership and know how important it is to not just inform but to inspire an audience.**

Renée Giarrusso specialises in communication, motivation and leadership and will tailor the session to your objectives, audience and timeframe. Sessions can be run as a keynote presentation or as an interactive workshop to inform and inspire. Renee can speak on a broad range of topics and is known as a passionate, highly dynamic and energetic presenter.

Bringing in an external speaker can really lift engagement and add variety and another perspective to your event. Renée speaks at conferences and team offsites and can tailor talks to be interactive, practical and impactful. This ensures participants are inspired, informed and walk away with ways to implement learnings.

*"I was in the audience when Renee gave a keynote at a major industry conference during October 2017. It was one of the best presentations I'd seen in years! She was dynamic, engaging, very persuasive and yet quite entertaining all at the same time. Renee knew how to connect with the audience powerfully and take the audience with her on the journey of leadership and change. Something that almost every organisation needs in these times."*

*Russell Wood - Damco-Business Solutions Manager*

## MOTIVATE TO COLLABORATE

**Working with thousands of executives and leaders we find many face these challenges:**

- Lack of understanding of what really motivates themselves and others
- Breakdown of communication and motivation
- Getting caught up in doing what they are good at but not what they enjoy
- Ability to build rapport quickly and easily and have cut-through conversations that matter
- Constant focus on dealing with and embracing change
- The inability to tap into and satisfy motivations
- Blurred focus on working even better as team, with a teaming approach
- Building relationships remotely through virtual modes such as Email, webinars and Skype

In this interactive session we look at ways to identify and satisfy what motivates you, your colleagues and clients. We uncover powerful tips to decode language and tap into key drivers to maximise performance and role fulfillment. Did you know that motivation accounts for 65% of the predictability of success in a role? When people do what truly motivates them they have a spring in their step. By understanding what motivates others in turn, assists in building subliminal rapport and contributes to deeper more meaningful conversations and relationships.

## CONVERSATIONS THAT CUT THROUGH

Over 80% of our time is taken up having conversations. With so many distractions including, to name a few: social media, technology, and lack of time, communication can be less than effective. Communication is the response that you get and knowing how to shape and shift your message and really listen is imperative in order to adapt and have the conversations that cut through!

**What we find:**

- Conversations are lacking meaning
- Technology can stifle the message
- Remote teams can be disjointed
- Virtual conversations don't always cut through
- People are too busy to be present
- Telling over questioning is stifling empowerment

During this keynote we unpack how to shape and shift your communication to get the response that you need. Communication is one of the key skills to master to achieve leadership success and this session outlines the power of non-verbal communication.

# LIMITLESS LEADERSHIP

In today's fast-moving world, as leaders there is so much to deal with such as technology, people, restructures and dealing with change. These things can bog you down and hold you in a management mindset where leadership feels out of your grasp.

## We find many leaders:

- Are time-poor and skill-stretched
- Want to work 'on' their team and not just 'in' their team
- Need to resolve the unresolved people problems and deal with change
- Are transitioning from a management mindset to a leadership mindset
- Are preparing for a future that may or may not exist that needs focus
- Want to increase their coaching and mentoring capability
- Are taking on a team with little or no people management experience
- Lack time to succession plan their leadership
- Have a need to become more agile and co-creative
- Need to increase overall level of leadership and results

They need to enhance their leadership to shape the future and be limitless! Authentic commitment, effective communication and deep connection are key contributors to being a **Limitless Leader**.

During this keynote we focus on the key attributes and enablers needed to excel as a leader in today's challenging and disruptive climate.

**Leadership is a journey, one that needs to be constantly built on, improved, changed and forever evolving - there is no final destination.**

# LEADING CHANGE FROM THE INSIDE OUT

Dealing with change is one constant challenge we all face and one that many people dread or avoid. In order to create sustainable team cultures and businesses, people need to develop a liking for change and embrace it.

## What we find:

- Change is avoided
- Known change is embraced as it is easy
- Motivation is stifled
- People leave
- The 'why' of the change is rarely communicated
- People stay in a comfort zone
- Change is feared

In this interactive keynote we look at the mindset, reason and motivation to embrace unknown change and be brave and go from being resistant. We look at stepping up to embrace the unknown instead of the easy, comfortable, known way. We explore what motivation can be tapped into, and the cost of not embracing change.





# RENÉE GIARRUSSO



*It's rare that you come across standout talent like Renée. I was in awe of Renée's ability to command a room and get people on board with ideas on easy to use coaching and leadership models. Her energy and passion was so inspiring and engaging. Talk about motivating. As a trainer, coach, mentor, leader and facilitator Renée earns my highest recommendation*

**Rachel Love – GM JLL**

*Renée is a highly energetic and engaging presenter, facilitator and coach who demonstrates passion for her subject matter. She will work in your business to embed tools and practices to build capability and strengthen organisational performance. Renée's style is polished but down to earth, she is adaptable and highly organised. I would thoroughly recommend Renée to work with and add value to your business.*

**Karen L – Head of People & Culture GS1**

From a young age Renée has always been fascinated with people and human behaviour.

She loves the diversity of people's perspectives and insights and this led her to be on a continual journey... she has never stopped learning! The last 16 years have seen Renée develop and grow thousands of individuals, teams and organisations across 24 industries to successfully increase leadership, communication and sales agility, and therefore performance and success.

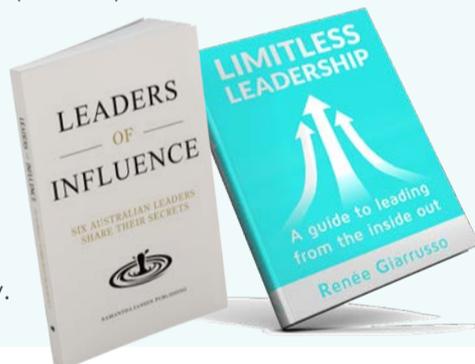
Over the last 22 years Renée Giarrusso has been a highly regarded Sales and Business Manager, Account Manager and Executive Consultant, Speaker, Author, Accredited Coach, Trainer and Facilitator, running her own practice for eleven years.

What lights her up and excites her is assisting executives to go to the next level by shifting mindset, behaviours and transitioning from a management mind-set to that of a Limitless Leader.

Renée is a person who passionately gives her clients the opportunity to grow and develop by inspiring inner potential of anyone she works with. She lights people up with possibility and the tools and inspiration to bridge any gap. Her approach is tailored so that individual, business and organisational objectives are met, in line with the clients needs, not a one-size-fits-all solution.

Renée's background serves her well in understanding the audience she works with at a deep level. Being both a well versed and experienced sales person and leader, Renée knows what it takes to achieve success in these areas.

Renée's passion has resulted in her publishing *Limitless Leadership* in 2016 and *Leaders of Influence* in 2018. A third book is underway.



## Booking Renée for your next event is easy...

1. Define your objectives
2. Choose your talk topic / theme
3. Confirm dates
4. **Contact Us** +61 (0) 408 381 641  
[admin@reneegiarrusso.com](mailto:admin@reneegiarrusso.com)  
[reneegiarrusso.com](http://reneegiarrusso.com)



## Keynotes Breakouts and Masterclasses

These interactive sessions can be run in conjunction with your nominated keynote presentation or as a stand-alone run at team off-site meetings and conferences.

They are a great way to reinforce learnings and make your event even more impactful. Renée has facilitated thousands of programs and her high energy and ability to captivate a room will have participants buzzing with insight, energy and new ways of thinking.

## Some of Renee's Clients



Contact us for more information at

[admin@reneegiarrusso.com](mailto:admin@reneegiarrusso.com) or [www.reneegiarrusso.com](http://www.reneegiarrusso.com)